

## CERTIFIED AGENDA THURSDAY, APRIL 20, 2017, 4:00 P.M. 311 W. WOODARD STREET, DENISON, TEXAS

#### **PUBLIC NOTICE**

The Denison Development Alliance will meet in a regular session beginning on Thursday, April 20, 2017, at 4:00 P.M. in the Conference Room at the Denison Development Alliance, 311 West Woodard Street, Denison, Texas. An agenda listing items to be considered at that time is as follows:

### CALL TO ORDER ORDER OF BUSINESS

- I. REVIEW AND CONSIDER APPROVAL OF THE REGULAR CALLED MEETING MINUTES HELD MARCH 23, 2017.
- II. REVIEW AND CONSIDER APPROVAL OF THE MARCH FINANCIAL REPORTS.
- III. REVIEW MONTHLY INVESTMENT REPORT.
- IV. MONTHLY STAFF REPORTS.

THE DENISON DEVELOPMENT ALLIANCE OF DENISON, TEXAS, RESERVES THE RIGHT TO ADJOURN INTO EXECUTIVE SESSION AT ANY TIME DURING THE COURSE OF THIS MEETING TO DISCUSS ANY OF THE MATTERS LISTED ABOVE, AS AUTHORIZED BY TEXAS GOVERNMENT CODE SECTIONS 551.071 (CONSULTATION WITH ATTORNEY), 551.072 (DELIBERATIONS ABOUT REAL PROPERTY), 551.073 (DELIBERATIONS ABOUT GIFTS AND DONATIONS), 551.074 DELIBERATIONS ABOUT PERSONNEL MATTERS), 551.075 (DELIBERATIONS ABOUT SECURITY DEVISES), 551.087 (DELIBERATIONS ABOUT ECONOMIC DEVELOPMENT).

#### EXECUTIVE SESSION (CLOSED SESSION), SECTION 551.087 OF THE TEXAS GOVERNMENT CODE.

 DELIBERATION REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS: Consider incentives, if any, for Projects: STEEL, GLASS, IMAGE, JV and HOUSING.

Following the closed Executive Session, the Board will reconvene in open public session and take such action as may be desirable or necessary as a result of the closed deliberation, namely:

I. DELIBERATION REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS: Consider incentives, if any, for Projects: STEEL, GLASS, IMAGE, JV and HOUSING.

#### **ADJOURN**

#### **CERTIFICATION**

I, Loretta R. Rhoden, Vice President of Operations of the Denison Development Alliance, do hereby certify the above foregoing notice of public meeting was posted at the entrance of the Denison Development Alliance Building, 311 W. Woodard, Denison, Texas, and online at www.denisontx.org, places readily available to the general public at all times, this the 17<sup>th</sup> day of April, 2017, at 3:30 pm.

IN COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT, THE DENISON DEVELOPMENT ALLIANCE WILL PROVIDE FOR REASONABLE ACCOMMODATIONS FOR PERSONS ATTENDING THE BOARD MEETING. TO BETTER SERVE YOU, REQUESTS SHOULD BE RECEIVED 48 HOURS PRIOR TO THE MEETING. PLEASE CONTACT THE VP OF OPERATION'S OFFICE AT 903.464.0883.



# MINUTES OF MEETING THURSDAY, MARCH 23, 2017, 4:00 P.M. DENISON DEVELOPMENT ALLIANCE 311 W. WOODARD STREET, DENISON, TEXAS

MEMBERS PRESENT: Robert Brady, Matthew Looney, Richard Munson, David Spindle,

**Robert Sylvester** 

STAFF PRESENT: Tony Kaai, CEcD – President, Loretta Rhoden – VP of Operations,

William Myers – VP of Business Development

MEETING WAS CALLED TO ORDER BY DAVID SPINDLE, CHAIRMAN AT 4:03 P.M.

- I. REVIEW AND CONSIDER APPROVAL OF THE REGULAR CALLED MEETING MINUTES HELD FEBRUARY 16, 2017: Reviewed by members. Robert Brady motioned to approve the minutes as submitted. Richard Munson seconded. Motion was unanimously approved.
- **II. REVIEW AND CONSIDER APPROVALS OF THE FEBRUARY FINANCIAL REPORTS:** Robert Sylvester moved to approve the February financial reports as submitted by Veronica Davis, CPA. Matthew Looney seconded, and the motion was unanimously approved.
- **III. REVIEW MONTHLY INVESTMENT REPORT:** Loretta Rhoden reported to members the only changes to this month's investment report was the accrued interest and obligated incentive payments made during the month. Reviewed by Board members. No action needed.
- IV. MONTHLY STAFF REPORT: Presented by DDA staff members. No action needed.

**ANNOUNCEMENT BY PRESIDING OFFICER:** "As authorized by Article 551.087 of the Texas Government Code, the Denison Development Alliance adjourned into closed Executive Session on the 23<sup>rd</sup> day of March, 2017, at 4:15 P.M. to consider the following:

I. DELIBERATION REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS

Consider incentives, if any, for Projects: STEEL, GLASS, IMAGE, JV and HOUSING.

Following the closed Executive Session the Board reconvened in open and public session at 4:54 P.M.

I. DELIBERATION REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS

Consider incentives, if any, for Projects: STEEL, GLASS, IMAGE, JV and HOUSING.

No action taken.

THERE BEING NO FURTHER BUSINESS THE MEETING WAS ADJOURNED AT 4:54 P.M.									
David Spindle, Chairman	Date Approved								

**Financial Statements** 

March 31, 2017

#### Veronica Brown Davis, CPA

123 W. Main PO Box 1218 Denison, TX 75021-1218 Phone 903-463-3765 Fax 903-463-7262

#### INDEPENDENT ACCOUNTANT'S COMPILATION REPORT

To the Board of Directors Denison Development Alliance Denison, Texas

Management is responsible for the accompanying financial statements of the Denison Development Alliance (a nonprofit organization and component unit of the City of Denison, Texas), which comprise the statement of financial position as of March 31, 2017, and the related statements of activities, budgeted and actual, for the one month and year-to-date then ended in accordance with accounting principles generally accepted in the United States of America. I have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. I did not audit or review the financial statements nor was I required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, I do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The accompanying budget of the Denison Development Alliance for the one month and six months ended March 31, 2017, have not been compiled or examined by me and, accordingly, I do not express an opinion or any other form of assurance on it.

Management has elected to omit the statement of cash flows, and substantially all of the disclosures required in financial statements prepared in accordance with accounting principles generally accepted in the United States of America. If the omitted statement and disclosures were included in the financial statements, they might influence the user's conclusions about the Organization's financial position, changes in net assets, and cash flows. Management has also elected to omit the summaries of significant assumptions and accounting policies required under established guidelines for presentation of prospective financial statements. If the omitted summaries were included in the budgeted information, they might influence the user's conclusions about the organization's budgeted information. Accordingly, these financial statements and budget information are not designed for those who are not informed about such matters.

As explained in note 2 to the financial statements, generally accepted accounting principles require that fixed assets be capitalized and depreciated over their estimated useful lives, and that loan proceeds and repayments be reported as an increase to reduction of a liability. The organization's management has elected to budget current year loan proceeds as income and certain capital purchases and loan payments as expenses. The effect of these departures from generally accepted accounting principles on financial position and results of operations has not been determined.

Veronica Brown Davis, CPA Denison, Texas April 15, 2017

#### Denison Development Alliance Statement of Financial Position March 31, 2017

#### **ASSETS**

Current Assets Cash on hand Checking account Money market account MMA 4416 - Def Comp Accounts Receivable Sales tax receivable	\$ 174.66 143,837.99 1,684,908.23 295,978.40 33,851.23 118,135.10	
Total Current Assets		\$ 2,276,885.61
Fixed Assets		
Equipment	\$ 31,804.92	
less depreciation	(31,804.92)	
Furniture & fixtures	6,125.94	
less depreciation	(6,125.94)	
Buildings	4,243,974.77	
less depreciation	(1,246,347.18)	
Leasehold improvements	51,916.64	
less depreciation	(19,913.39)	
Ind Park Infras/streets	186,608.00	
less depreciation	(25,814.13)	
Land	437,842.73	
Hwy 75/84 Property	1,250,000.00	
Land improvements	192,564.42	
less depreciation	 (9,628.22)	
Total Fixed Assets		5,061,203.64
Total Assets		\$ 7,338,089.25

#### Denison Development Alliance Statement of Financial Position March 31, 2017

#### LIABILITIES AND NET ASSETS

Current Liabilities			
Security Deposit - Florestone	\$ 67,702.46		
Payroll taxes payable	262.36		
Accrued Interest Payable	8,114.98		
Deferred Revenue	33,851.23		
Accrued Deferred Compensation	208,143.87		
CP - Note Pay - ABT Florestone	383,743.73		
CP- Woodforest Nat. Bank	64,000.00		
Total Current Liabilities		\$	765,818.63
Long-term Liabilities			
American Bank- Florestone Note	1,461,752.56		
Woodforest Nat. Bk. Loan	569,000.00		
Less current portion	(447,743.73	)	
Total Long-term Liabilities		\$	1,583,008.83
Net Assets			
Unrestricted	2,842,752.88		
Restricted for long-term debt	13,352.00		
Net invested in capital assets	1,767,626.00		
Current yr rev over(under) expenses	365,530.91		
Total Net Assets		_	4,989,261.79
Total Liabilities & Net Assets		\$ _	7,338,089.25

#### Statement of Activities - Budgeted and Actual

#### For the One Month and Year to Date Periods Ended March 31, 2017

		Current	С	urrent Month				YTD		YTD	YTD			Annual
		Month	Month <u>E</u>			Variance		Actual		<u>Budget</u>		Variance		Budget
Revenues	Ś	118,135.10	ć	124,329.00	ć	(6,193.90)	ć	689,487.47	ċ	745,974.00	ć	(56,486.53)	ċ	1 401 048 00
4a Sales Tax Revenue	Þ	1,666.00	Þ	124,329.00	Ş	1,666.00	Þ	9,996.00	Þ	745,974.00	Þ	9,996.00	Þ	1,491,948.00
Billboard Reimbursement		205.93		181.08		24.85		1,302.71		1,086.50		216.21		2,173.00
Interest Income		33,851.23		33,851.17		0.06		203,107.38						
Lease Income - Florestone		33,831.23		7,933.75						203,107.00		0.38		406,214.00
Property Tax Income - Florestone	_	152.050.26	ć	166,295.00	ć	(7,933.75) (12,436.74)	ć	94,285.97 <b>998,179.53</b>	Ś	47,602.50 <b>997,770.00</b>	ć	46,683.47 <b>409.53</b>	ć	95,205.00
Total Revenues	>	153,858.26	\$	166,295.00	Þ	(12,436.74)	Þ	998,179.53	Þ	997,770.00	Þ	409.53	>	1,995,540.00
Expenses														
Administrative														
Annual Meeting (Summit)	\$	-	\$	833.33	\$	833.33	\$	4,872.88	\$	5,000.00	\$	127.12	\$	10,000.00
Audit/Accounting		9,774.95		1,358.33		(8,416.62)		12,811.94		8,150.00		(4,661.94)		16,300.00
Automotive Allowance		950.00		950.00		-		5,360.26		5,700.00		339.74		11,400.00
Bank Fees		-		4.17		4.17		-		25.00		25.00		50.00
Computer Expenses		59.95		333.33		273.38		2,571.42		2,000.00		(571.42)		4,000.00
Consultant Fees		-		4,166.67		4,166.67		8,610.00		25,000.00		16,390.00		50,000.00
Copier/Maintenance		-		50.00		50.00		312.54		300.00		(12.54)		600.00
Deferred Compensation Trust		-		2,083.33		2,083.33		-		12,500.00		12,500.00		25,000.00
Employee Insurance		2,168.70		2,597.50		428.80		12,575.84		15,585.00		3,009.16		31,170.00
Equip Rent/Maint/Purchase		17.99		100.00		82.01		668.71		600.00		(68.71)		1,200.00
Janitorial/Office Maintenance		90.00		83.33		(6.67)		1,478.60		500.00		(978.60)		1,000.00
Legal Services		-		416.67		416.67		-		2,500.00		2,500.00		5,000.00
Liability Insurance		-		441.67		441.67		2,173.00		2,650.00		477.00		5,300.00
Meeting Refreshments		-		116.67		116.67		722.12		700.00		(22.12)		1,400.00
Miscellaneous Expense		-		125.00		125.00		348.17		750.00		401.83		1,500.00
Office Furnishings		-		83.33		83.33		50.41		500.00		449.59		1,000.00
Office Lease		1,291.40		1,291.42		0.02		7,748.40		7,748.50		0.10		15,497.00
Office Supplies		1,207.76		458.33		(749.43)		2,211.97		2,750.00		538.03		5,500.00
Payroll Taxes		1,725.58		1,852.58		127.00		12,632.05		11,115.50		(1,516.55)		22,231.00
Postage		241.29		183.33		(57.96)		1,296.37		1,100.00		(196.37)		2,200.00
Professional Development		984.14		1,083.33		99.19		4,992.18		6,500.00		1,507.82		13,000.00
Retirement		3,001.13		3,204.67		203.54		13,548.27		19,228.00		5,679.73		38,456.00
Salaries		22,890.28		23,890.33		1,000.05		128,674.04		143,342.00		14,667.96		286,684.00
Subscriptions/Dues		-		129.58		129.58		877.99		777.50		(100.49)		1,555.00
Telephone/Communications		401.90		710.25		308.35		3,881.95		4,261.50		379.55		8,523.00
Travel		346.42		250.00		(96.42)		1,630.19		1,500.00		(130.19)		3,000.00
Utilities		200.68		575.50		374.82		2,081.77		3,453.00		1,371.23		6,906.00
Workers Comp		-		81.42		81.42		-		488.50		488.50		977.00
Subtotal Administrative		45,352.17		47,454.07		2,101.90		232,131.07		284,724.50		52,593.43		569,449.00

#### Statement of Activities - Budgeted and Actual

#### For the One Month and Year to Date Periods Ended March 31, 2017

	Current Month	Current Month Budget	Variance	YTD <u>Actual</u>	YTD Budget	YTD <u>Variance</u>	Annual Budget
Program Expenses							
Briefing Center Equipment/Presentations	\$ -	\$ 291.67 \$	291.67 \$	5,012.35 \$	1,750.00 \$	(3,262.35) \$	3,500.00
ESRI Business Analyst	-	250.00	250.00	5,012.55 7	1,500.00	1,500.00	3,000.00
Geographic Information System	_	729.17	729.17		4,375.00	4,375.00	8,750.00
Retail Lease Trac		100.00	100.00		600.00	600.00	1,200.00
Retail Market Analysis		416.67	416.67		2,500.00	2,500.00	5,000.00
Workforce Development	1,066.67	8,041.67	6,975.00	13,748.00	48,250.00	34,502.00	96,500.00
Subtotal Program Exp.	1,066.67	9,829.18	8,762.51	18,760.35	58,975.00	40,214.65	117,950.00
	2,000.00	2,223.23	-	20,1 20.00	55,515.55	.0,==05	227,550.00
Property Mgmt. Expenses							
Business Park Note (75/84)	-	-	-	•	-	-	-
Florestone Building (Interest on Note)	8,123.31	39,489.92	31,366.61	64,531.10	236,939.50	172,408.40	473,879.00
Florestone Insurance (Liability)	-	32.92	32.92	-	197.50	197.50	395.00
Florestone Bldg. Taxes (Property)	-	7,933.75	7,933.75	94,285.97	47,602.50	(46,683.47)	95,205.00
Industrial Park/30 Acres Maint.	_	583.33	583.33	80.00	3,500.00	3,420.00	7,000.00
Subtotal Property Mgmt. Exp.	8,123.31	48,039.92	39,916.61	158,897.07	288,239.50	129,342.43	576,479.00
Marketing							
Materials/Activities							
Advertising	204.62	1,666.67	1,462.05	3,804.34	10,000.00	6,195.66	20,000.00
Behavioral Marketing	_	2,083.33	2,083.33	4,500.00	12,500.00	8,000.00	25,000.00
Billboard (Hwy 75)	-	25.00	25.00		150.00	150.00	300.00
<b>Business Retention Activities</b>		250.00	250.00	284.38	1,500.00	1,215.62	3,000.00
Corporate Visitation		250.00	250.00		1,500.00	1,500.00	3,000.00
Direct Mail Program	-	166.67	166.67		1,000.00	1,000.00	2,000.00
Mailing Lists	_	166.67	166.67	-	1,000.00	1,000.00	2,000.00
Maps & Photos	-	416.67	416.67	256.51	2,500.00	2,243.49	5,000.00
Meeting Expense	99.71	250.00	150.29	779.66	1,500.00	720.34	3,000.00
Meeting Sponsorship	-	208.33	208.33	274.62	1,250.00	975.38	2,500.00
NTRA Cooperative Advertising	-	2,750.00	2,750.00	8,250.00	16,500.00	8,250.00	33,000.00
PR Firm	420.21	833.33	413.12	1,831.69	5,000.00	3,168.31	10,000.00
Prospect Hosting	207.30	250.00	42.70	542.68	1,500.00	957.32	3,000.00
Recruitment Missions	1,186.07	5,000.00	3,813.93	1,186.07	30,000.00	28,813.93	60,000.00
Special Events	250.00	416.67	166.67	759.45	2,500.00	1,740.55	5,000.00
Team Texas/DFW Marketing	-	1,666.67	1,666.67	4,813.23	10,000.00	5,186.77	20,000.00
Trade Shows	-	250.00	250.00	1,000.00	1,500.00	500.00	3,000.00
Website Update	-	2,083.33	2,083.33		12,500.00	12,500.00	25,000.00
Website/Email Hosting	110.34	133.33	22.99	1,123.54	800.00	(323.54)	1,600.00
Subtotal Marketing	2,478.25	18,866.67	16,388.42	29,406.17	113,200.00	83,793.83	226,400.00
Total Admin, Prog., Mgmt, & Mkt	57,020.40	124,189.84	67,169.44	439,194.66	745,139.00	305,944.34	1,490,278.00
Revenue over (under) expenses							
after administration, property							
management, and marketing	96,837.86	42,105.16	54,732.70	558,984.87	252,631.00	306,353.87	505,262.00

#### Statement of Activities - Budgeted and Actual

#### For the One Month and Year to Date Periods Ended March 31, 2017

	Current Current Month			YTD	YTD	YTD	Annual		
	Month	Budget	<u>Variance</u>	Actual	Budget	Variance	Budget		
One-Time Expenses/Obligated Incentives									
Downtown TIF/Planning	\$ - \$	5,000.00 \$	5,000.00 \$	60,000.00 \$	30,000.00 \$	(30,000.00) \$	60,000.00		
Gas Line Extension (75/91)	-	6,676.17	6,676.17	200.00	40,057.00	39,857.00	80,114.00		
Infrastructure (Morton Overpass)		33,333.33	33,333.33	7,765.91	200,000.00	192,234.09	400,000.00		
Facade Incentive	-	4,166.67	4,166.67	5,751.38	25,000.00	19,248.62	50,000.00		
Bent Leaf, LLC	-	1,516.67	1,516.67	4,650.00	9,100.00	4,450.00	18,200.00		
Hilton Garden Inn/Texoma Event Center	-	4,166.67	4,166.67	-	25,000.00	25,000.00	50,000.00		
National Govt. Services Incentive		6,419.58	6,419.58	24,581.40	38,517.50	13,936.10	77,035.00		
Novo1/Dialog Direct Incentives	<u>-</u> -	2,160.42	2,160.42	-	12,962.50	12,962.50	25,925.00		
Ruiz Foods Incentive		2,170.00	2,170.00	-	13,020.00	13,020.00	26,040.00		
Texas Turbines, Inc. Incentive		-	-	-	-	-	-		
<b>US Aviation Group Incentives</b>	-	2,799.00	2,799.00	33,587.89	16,794.00	(16,793.89)	33,588.00		
Subtotal one-time expenses		68,408.51	68,408.51	136,536.58	410,451.00	273,914.42	820,902.00		
Revenue (over) under									
before other non-budgeted items	96,837.86	(26,303.35)	123,141.21	422,448.29	(157,820.00)	580,268.29	(315,640.00)		
Depreciation	10,128.11		(10,128.11)	56,917.38		(56,917.38)	-		
Revenue(over) under expenses	\$ 86,709.75 \$	(26,303.35) \$	(113,013.10) \$	365,530.91 \$	(157,820.00) \$	523,350.91 \$	(315,640.00)		

#### **DENISON DEVELOPMENT ALLIANCE**

Selected Information
Substantially All Disclosures Required by Accounting Principles
Generally Accepted in the United States are Not Included
March 31, 2017

#### Note 1 - Organization and Business

Business and Industrial Corporation of Denison, Inc. is a component unit of the City of Denison, Texas, doing business as Denison Development Alliance. Their mission is to stimulate growth of the local economy by locating, inducing and assisting businesses making investment decisions.

#### Note 2 - Accounting Policies

The financial statements have been prepared on the accrual basis of accounting.

The preparation of financial statements requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

The basis of accounting used by the organization requires that fixed assets be capitalized and depreciated over their estimated useful lives, and that loan proceeds and repayments be reported as an increase in or reduction of a liability. The organization's budgeted revenues and expenses include loan proceeds as revenue and capital improvements and loan payments as expenses.

## Investment Report Denison Development Alliance March 31, 2017

Bank/Money Market	Туре	Date Opened	Maturity Date	Current Yield	Beginning Balance	Accrued Interest	Ending Balance
American Bank Checking	Commercial Checking			0.000	\$62,935.99	\$0.00	\$80,011.75
American Bank of Texas	Money Market	10/27/03		0.150	\$1,574,222.59	\$175.53	\$1,684,908.23
American Bank of Texas	Deferred Comp Trust MM	10/01/11		0.150	\$295,948.00	\$30.40	\$295,978.40
						Total	\$2,060,898.38
October 2016 Total							\$1,936,828.02
November 2016 Total							\$1,984,268.74

October 2016 Total	\$1,936,828.02
November 2016 Total	\$1,984,268.74
December 2016 Total	\$1,882,995.48
January 2017 Total	\$2,091,753.00
February 2017 Total	\$1,933,106.58
March 2017 Total	\$2,060,898.38
April 2017 Total	
May 2017 Total	
June 2017 Total	
July 2017 Total	
August 2017 Total	_
September 2017 Total	

Tony Kaai, CEcD

President

400 · 4A Sales Tax Revenue

2014/2015				2015/2016					2016/2017						
Date	Memo		Amount	Date	Memo		Amount		Date	Memo		Amount	Ι	Difference	
								1.							
09/23/14	September	\$	110,004.61	09/21/15	September	\$	109,408.44		09/20/16	September	\$	123,027.32	\$	13,618.88	
10/27/14	October	\$	109,964.86	10/20/15	October	\$	112,579.97		10/21/16	October	\$	135,352.31	\$	22,772.34	
11/14/14	November	\$	136,973.86	11/19/15	November	\$	145,108.38		11/28/16	November	\$	162,960.47	\$	17,852.09	
12/23/14	December	\$	128,575.42	12/02/15	December	\$	118,014.96		12/21/16	December	\$	131,531.77	\$	13,516.81	
01/26/15	January	\$	103,633.45	01/20/16	January	\$	108,636.35		01/31/17	January	\$	135,541.01	\$	26,904.66	
02/27/15	February	\$	163,146.55	02/22/16	February	\$	155,624.88		02/23/17	February	\$	178,724.07	\$	23,099.19	
03/23/15	March	\$	100,425.77	03/21/16	March	\$	110,058.49		03/21/17	March	\$	125,555.52	\$	15,497.03	
04/24/15	April	\$	100,085.26	04/15/16	April	\$	107,656.27			April					
05/18/15	May	\$	149,691.52	05/27/16	May	\$	143,863.19			May					
06/22/15	June	\$	112,738.37	06/20/16	June	\$	119,444.26			June					
07/21/15	July	\$	111,038.35	07/18/16	July	\$	114,018.14			July					
08/26/15	August	\$	148,145.26	08/24/16	August	\$	162,934.29			August					
Total to Date	e Comparison	\$	852,724.52	Total to Date	e Comparison	\$	859,431.47	1	Total to Date	e Comparison	\$	992,692.47			
2014/2015 (	Grand Total	\$	1,474,423.28	2015/2016 (	Grand Total	\$	1,507,347.62		2016/2017 G	Frand Total	\$	992,692.47			
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To Date Difference from Previous Year \$ 133,261.00