

CERTIFIED AGENDA THURSDAY, JANUARY 19, 2017, 4:00 P.M. 311 W. WOODARD STREET, DENISON, TEXAS

PUBLIC NOTICE

The Denison Development Alliance will meet in a regular session beginning on Thursday, January 19, 2017, at 4:00 P.M. in the Conference Room at the Denison Development Alliance, 311 West Woodard Street, Denison, Texas. An agenda listing items to be considered at that time is as follows:

CALL TO ORDER ORDER OF BUSINESS

- I. REVIEW AND CONSIDER APPROVAL OF THE REGULAR CALLED MEETING MINUTES HELD DECEMBER 15, 2016.
- II. REVIEW AND CONSIDER APPROVAL OF THE DECEMBER FINANCIAL REPORTS.
- III. REVIEW MONTHLY INVESTMENT REPORT.
- IV. MONTHLY STAFF REPORTS.

THE DENISON DEVELOPMENT ALLIANCE OF DENISON, TEXAS, RESERVES THE RIGHT TO ADJOURN INTO EXECUTIVE SESSION AT ANY TIME DURING THE COURSE OF THIS MEETING TO DISCUSS ANY OF THE MATTERS LISTED ABOVE, AS AUTHORIZED BY TEXAS GOVERNMENT CODE SECTIONS 551.071 (CONSULTATION WITH ATTORNEY), 551.072 (DELIBERATIONS ABOUT REAL PROPERTY), 551.073 (DELIBERATIONS ABOUT GIFTS AND DONATIONS), 551.074 DELIBERATIONS ABOUT PERSONNEL MATTERS), 551.075 (DELIBERATIONS ABOUT SECURITY DEVISES), 551.087 (DELIBERATIONS ABOUT ECONOMIC DEVELOPMENT).

EXECUTIVE SESSION (CLOSED SESSION), SECTION 551.087 OF THE TEXAS GOVERNMENT CODE.

I. DELIBERATION REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS: Consider incentives, if any, for Projects: STEEL, GLASS, IMAGE, JV and HOUSING.

Following the closed Executive Session, the Board will reconvene in open public session and take such action as may be desirable or necessary as a result of the closed deliberation, namely:

I. DELIBERATION REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS: Consider incentives, if any, for Projects: STEEL, GLASS, IMAGE, JV and HOUSING.

ADJOURN

CERTIFICATION

I, Loretta R. Rhoden, Vice President of Operations of the Denison Development Alliance, do hereby certify the above foregoing notice of public meeting was posted at the entrance of the Denison Development Alliance Building, 311 W. Woodard, Denison, Texas, and online at www.denisontx.org, places readily available to the general public at all times, this the 13th day of January, 2017, at 3:45 p.m.

IN COMPLIANCE WITH THE AMERICANS WITH DISABILITIES ACT, THE DENISON DEVELOPMENT ALLIANCE WILL PROVIDE FOR REASONABLE ACCOMMODATIONS FOR PERSONS ATTENDING THE BOARD MEETING. TO BETTER SERVE YOU, REQUESTS SHOULD BE RECEIVED 48 HOURS PRIOR TO THE MEETING. PLEASE CONTACT THE VP OF OPERATION'S OFFICE AT 903.464.0883.

R. Rhoden, VP of Operations



MINUTES OF MEETING THURSDAY, DECEMBER 15, 2016, 4:00 P.M. DENISON DEVELOPMENT ALLIANCE 311 W. WOODARD STREET, DENISON, TEXAS

MEMBERS PRESENT: Matthew Looney, Richard Munson, David Spindle, Robert

Sylvester

MEMBERS ABSENT: Robert Brady

STAFF PRESENT: Tony Kaai, CEcD – President, Loretta Rhoden – VP of Operations,

William Myers - VP of Business Development

VISITORS PRESENT: Mayor Jared Johnson

MEETING WAS CALLED TO ORDER BY DAVID SPINDLE, CHAIRMAN AT 4:02 P.M.

- REVIEW AND CONSIDER APPROVAL OF THE REGULAR CALLED MEETING MINUTES HELD OCTOBER
 20, 2016: Reviewed by members. Matthew Looney motioned to approve the minutes as submitted. Richard Munson seconded. Motion was unanimously approved.
- II. REVIEW AND CONSIDER APPROVALS OF THE OCTOBER AND NOVEMBER FINANCIAL REPORTS: Matthew Looney moved to approve the October and November financial reports. Richard Munson seconded, and the motion was unanimously approved.
- **III. REVIEW MONTHLY INVESTMENT REPORT:** Loretta Rhoden reported to members the only changes to this month's investment report was the accrued interest and obligated incentive payments made during the month of December. Reviewed by Board members. No action needed.
- IV. MONTHLY STAFF REPORT: Presented by DDA staff members. No action needed.

ANNOUNCEMENT BY PRESIDING OFFICER: "As authorized by Article 551.087 of the Texas Government Code, the Denison Development Alliance adjourned into closed Executive Session on the 15th day of December, 2016, at 4:23 P.M. to consider the following:

I. DELIBERATION REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS

Consider incentives, if any, for Projects: IMAGE, STEEL, BIG, ROAD, WINDOW, PARK, TAKEAWAY, DT and JV.

Following the closed Executive Session the Board reconvened in open and public session at 4:55 P.M.

I. DELIBERATION REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS

Consider incentives, if any, for Projects: IMAGE, STEEL, BIG, ROAD, WINDOW, PARK, TAKEAWAY, DT and JV. No action taken.

David Spindle, Chairman	Date Approved

THERE BEING NO FURTHER BUSINESS THE MEETING WAS ADJOURNED AT 4:55 P.M.

Financial Statements

December 31, 2016

Veronica Brown Davis, CPA

123 W. Main PO Box 1218 Denison, TX 75021-1218 Phone 903-463-3765 Fax 903-463-7262

INDEPENDENT ACCOUNTANT'S COMPILATION REPORT

To the Board of Directors

Denison Development Alliance

Denison, Texas

Management is responsible for the accompanying financial statements of the Denison Development Alliance (a nonprofit organization and component unit of the City of Denison, Texas), which comprise the statement of financial position as of December 31, 2016, and the related statements of activities, budgeted and actual, for the one month and year-to-date then ended in accordance with accounting principles generally accepted in the United States of America. I have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. I did not audit or review the financial statements nor was I required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, I do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The accompanying budget of the Denison Development Alliance for the one month and three months ended December 31, 2016, have not been compiled or examined by me and, accordingly, I do not express an opinion or any other form of assurance on it.

Management has elected to omit the statement of cash flows, and substantially all of the disclosures required in financial statements prepared in accordance with accounting principles generally accepted in the United States of America. If the omitted statement and disclosures were included in the financial statements, they might influence the user's conclusions about the Organization's financial position, changes in net assets, and cash flows. Management has also elected to omit the summaries of significant assumptions and accounting policies required under established guidelines for presentation of prospective financial statements. If the omitted summaries were included in the budgeted information, they might influence the user's conclusions about the organization's budgeted information. Accordingly, these financial statements and budget information are not designed for those who are not informed about such matters.

As explained in note 2 to the financial statements, generally accepted accounting principles require that fixed assets be capitalized and depreciated over their estimated useful lives, and that loan proceeds and repayments be reported as an increase to reduction of a liability. The organization's management has elected to budget current year loan proceeds as income and certain capital purchases and loan payments as expenses. The effect of these departures from generally accepted accounting principles on financial position and results of operations has not been determined.

Veronica Brown Davis, CPA Denison, Texas

January 12, 2017

Denison Development Alliance Statement of Financial Position December 31, 2016

ASSETS

Current Assets				
Cash on hand	\$	200.00		
Checking account		116,015.66		
Money market account		1,443,839.31		
MMA 4416 - Def Comp		295,873.83		
Accounts Receivable		129,803.20		
Sales tax receivable	_	267,072.78		
Total Current Assets			\$	2,252,804.78
Total Cultent Assets			٦	2,232,604.76
Fixed Assets				
Equipment	\$	31,804.92		
less depreciation		(31,804.92)		
Furniture & fixtures		6,125.94		
less depreciation		(6,125.94)		
Buildings		4,243,974.77		
less depreciation		(1,219,822.35)		
Leasehold improvements		51,916.64		
less depreciation		(19,408.88)		
Ind Park Infras/streets		186,608.00		
less depreciation		(25,347.60)		٠.
Land		437,842.73		
Hwy 75/84 Property		1,250,000.00		
Land improvements		192,564.42		
Total Fixed Assets				5,098,327.73
Total Assets			\$	7,351,132.51

Denison Development Alliance Statement of Financial Position December 31, 2016

LIABILITIES AND NET ASSETS

Current Liabilities			
Security Deposit - Florestone	\$	67,702.46	
Payroll taxes payable		6.31	
Accrued Interest Payable		25,350.98	
Deferred Revenue		129,803.20	
Accrued Deferred Compensation		164,736.60	
CP - Note Pay - ABT Florestone		377,105.80	
CP- Woodforest Nat. Bank	- -	63,000.00	
Total Current Liabilities			\$ 827,705.35
Long-term Liabilities			
American Bank- Florestone Note		1,553,534.22	
Woodforest Nat. Bk. Loan		632,000.00	
Less current portion	-	(440,105.80)	
Total Long-term Liabilities			\$ 1,745,428.42
Net Assets			
Unrestricted		2,381,610.52	
Restricted for long-term debt		13,314.00	
Net invested in capital assets		2,139,298.00	
Current yr rev over(under) expenses		243,776.22	
Total Net Assets			4,777,998.74
Total Liabilities & Net Assets			\$ 7,351,132.51

Statement of Activities - Budgeted and Actual

For the One Month and Year to Date Periods Ended December 31, 2016

	Current Month		Current Month Budget		Variance		YTD Actual			YTD Budget	YTD Variance	Annual Budget
Revenues			_						_		57.046.05	1 101 010 00
4a Sales Tax Revenue	\$	135,541.01	\$	124,329.00	\$	11,212.01	\$	430,033.25	\$	372,987.00	\$ 57,046.25	\$ 1,491,948.00
Billboard Reimbursement		1,666.00		-		1,666.00		4,998.00			4,998.00	
Interest Income		199.60		181.08		18.52		639.33		543.25	96.08	2,173.00
Lease Income - Florestone		33,851.23		33,851.17		0.06		101,553.69		101,553.50	0.19	406,214.00
Property Tax Income - Florestone				7,933.75		(7,933.75)				23,801.25	 (23,801.25)	 95,205.00
Total Revenues	\$	171,257.84	\$	166,295.00	\$	4,962.84	\$	537,224.27	\$	498,885.00	\$ 38,339.27	\$ 1,995,540.00
Expenses												
Administrative												
Annual Meeting (Summit)	\$	163.90	\$	833.33	\$	669.43	\$	163.90	\$	2,500.00	\$ 2,336.10	\$ 10,000.00
Audit/Accounting		475.00		1,358.33		883.33		2,086.99		4,075.00	1,988.01	16,300.00
Automotive Allowance		960.26		950.00		(10.26)		2,510.26		2,850.00	339.74	11,400.00
Bank Fees		-		4.17		4.17		-		12.50	12.50	50.00
Computer Expenses		280.98		333.33		52.35		1,520.87		1,000.00	(520.87)	4,000.00
Consultant Fees		140.00		4,166.67		4,026.67		8,610.00		12,500.00	3,890.00	50,000.00
Copier/Maintenance		51.12		50.00		(1.12)		154.69		150.00	(4.69)	600.00
Deferred Compensation Trust		-		2,083.33		2,083.33		-		6,250.00	6,250.00	25,000.00
Employee Insurance		1,888.04		2,597.50		709.46		6,166.67		7,792.50	1,625.83	31,170.00
Equip Rent/Maint/Purchase		126.92		100.00		(26.92)		214.76		300.00	85.24	1,200.00
Janitorial/Office Maintenance		150.00		83.33		(66.67)		1,039.07		250.00	(789.07)	1,000.00
Legal Services		- ×		416.67		416.67		-		1,250.00	1,250.00	5,000.00
Liability Insurance				441.67		441.67		395.00		1,325.00	930.00	5,300.00
Meeting Refreshments		215.90		116.67		(99.23)		456.25		350.00	(106.25)	1,400.00
Miscellaneous Expense		335.59		125.00		(210.59)		336.62		375.00	38.38	1,500.00
Office Furnishings		-		83.33		83.33		-		250.00	250.00	1,000.00
Office Lease		1,291.40		1,291.42		0.02		3,874.20		3,874.25	0.05	15,497.00
Office Supplies		13.51		458.33		444.82		597.83		1,375.00	777.17	5,500.00
Payroll Taxes		5,019.24		1,852.58		(3,166.66)		7,204.04		5,557.75	(1,646.29)	22,231.00
Postage		231.60		183.33		(48.27)		728.81		550.00	(178.81)	2,200.00
Professional Development		570.00		1,083.33		513.33		1,621.14		3,250.00	1,628.86	13,000.00
Retirement		3,473.23		3,204.67		(268.56)		10,694.40		9,614.00	(1,080.40)	38,456.00
Salaries		23,599.78		23,890.33		290.55		58,628.20		71,671.00	13,042.80	286,684.00
Subscriptions/Dues		324.00		129.58		(194.42)		767.99		388.75	(379.24)	1,555.00
Telephone/Communications		551.66		710.25		158.59		1,137.02		2,130.75	993.73	8,523.00
Travel		156.06		250.00		93.94		974.54		750.00	(224.54)	3,000.00
Utilities		383.88		575.50		191.62		849.95		1,726.50	876.55	6,906.00
Workers Comp		-		81.42		81.42		_		244.25	244.25	977.00
Subtotal Administrative	-	40,402.07		47,454.07		7,052.00		110,733.20		142,362.25	31,629.05	569,449.00

Statement of Activities - Budgeted and Actual

For the One Month and Year to Date Periods Ended December 31, 2016

	Current Month	Current Month Budget Variance		YTD Actual	YTD Budget	YTD Variance	Annual Budget
Pur rusus Francisco	· .						
Program Expenses							
Briefing Center Equipment/Presentations	\$ 214.35 \$		•	\$ 4,709.37 \$	875.00		3,500.00
ESRI Business Analyst	-	250.00	250.00	· · · · · · · · · · · · · · · · · · ·	750.00	750.00	3,000.00
Geographic Information System		729.17	729.17		2,187.50	2,187.50	8,750.00
Retail Lease Trac	en e	100.00	100.00	- 1 4 1 1 1 1 1 1 -	300.00	300.00	1,200.00
Retail Market Analysis	· James	416.67	416.67	- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1	1,250.00	1,250.00	5,000.00
Workforce Development	67.92	8,041.67	7,973.75	5,302.30	24,125.00	18,822.70	96,500.00
Subtotal Program Exp.	282.27	9,829.18	9,546.91	10,011.67	29,487.50	19,475.83	117,950.00
Property Mgmt. Expenses			- -				
Business Park Note (75/84)	- · · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	=	-	-		-
Florestone Building (Interest on Note)	9,238.75	39,489.92	30,251.17	28,636.97	118,469.75	89,832.78	473,879.00
Florestone Insurance (Liability)	· -	32.92	32.92	·	98.75	98.75	395.00
Florestone Bldg. Taxes (Property)	<u>-</u>	7,933.75	7,933.75	·	23,801.25	23,801.25	95,205.00
Industrial Park/30 Acres Maint.	, <u>-</u>	583.33	583.33	<u>-</u>	1,750.00	1,750.00	7,000.00
Subtotal Property Mgmt. Exp.	9,238.75	48,039.92	38,801.17	28,636.97	144,119.75	115,482.78	576,479.00
Marketing							
Materials/Activities							
Advertising	174.62	1,666.67	1,492.05	2,594.48	5,000.00	2,405.52	20,000.00
Behavioral Marketing	1,500.00	2,083.33	583.33	4,500.00	6,250.00	1,750.00	25,000.00
Billboard (Hwy 75)	1,500.00	25.00	25.00	4,500.00	75.00	75.00	300.00
Business Retention Activities		250.00	250.00	284.38	750.00	465.62	3,000.00
Corporate Visitation		250.00	250.00	204.30	750.00	750.00	3,000.00
Direct Mail Program		166.67	166.67		500.00	500.00	2,000.00
Mailing Lists		166.67	166.67		500.00	500.00	2,000.00
Maps & Photos		416.67	416.67	23.71	1,250.00	1,226.29	5,000.00
Meeting Expense	99.48	250.00	150.52	437.15	750.00	312.85	3,000.00
Meeting Expense Meeting Sponsorship	33.48	208.33	208.33	274.62	625.00	350.38	2,500.00
_ ,	-			2/4.02			
NTRA Cooperative Advertising PR Firm	- 649.37	2,750.00	2,750.00		8,250.00	8,250.00	33,000.00
		833.33	183.96	827.48	2,500.00	1,672.52	10,000.00
Prospect Hosting	48.05	250.00	201.95	74.72	750.00	675.28	3,000.00
Recruitment Missions	-	5,000.00	5,000.00	-	15,000.00	15,000.00	60,000.00
Special Events	4 427 25	416.67	416.67	509.45	1,250.00	740.55	5,000.00
Team Texas/DFW Marketing	1,137.35	1,666.67	529.32	1,137.35	5,000.00	3,862.65	20,000.00
Trade Shows	1,000.00	250.00	(750.00)	1,000.00	750.00	(250.00)	3,000.00
Website Update Website/Email Hosting	159.40	2,083.33	2,083.33	274.02	6,250.00	6,250.00	25,000.00
	158.49	133.33	(25.16)	274.03	400.00	125.97	1,600.00
Subtotal Marketing	4,767.36	18,866.67	14,099.31	11,937.37	56,600.00	44,662.63	226,400.00
Total Admin,Prog., Mgmt, & Mkt	54,690.45	124,189.84	69,499.39	161,319.21	372,569.50	211,250.29	1,490,278.00
Revenue over (under) expenses							
after administration, property							
management, and marketing	116,567.39	42,105.16	74,462.23	375,905.06	126,315.50	249,589.56	505,262.00

Statement of Activities - Budgeted and Actual

For the One Month and Year to Date Periods Ended December 31, 2016

	Current <u>Month</u>	Current <u>Bud</u>		<u>Variance</u>	YTD <u>Actual</u>	YTD <u>Budget</u>	YTD <u>Variance</u>	Annual <u>Budget</u>
One-Time Expenses/Obligated Incentives								
Downtown TIF/Planning	31,464.00) \$	5,000.00 \$	(26,464.00) \$	31,464.00	\$ 15,000.00 \$	(16,464.00) \$	60,000.00
Gas Line Extension (75/91)	200.00) •	6,676.17	6,476.17	200.00	20,028.50	19,828.50	80,114.00
Infrastructure (Morton Overpass)	175.00) 3	3,333.33	33,158.33	175.00	100,000.00	99,825.00	400,000.00
Facade Incentive			4,166.67	4,166.67	· · · · · · · · · · · · · · ·	12,500.00	12,500.00	50,000.00
Bent Leaf, LLC	· · · · · · · · · · · · · · · · · · ·		1,516.67	1,516.67	3,450.00	4,550.00	1,100.00	18,200.00
Hilton Garden Inn/Texoma Event Center	-		4,166.67	4,166.67	10,992.50	12,500.00	1,507.50	50,000.00
National Govt. Services Incentive	24,969.03	L	6,419.58	(18,549.43)	24,969.01	19,258.75	(5,710.26)	77,035.00
Novo1/Dialog Direct Incentives	25,925.08	3	2,160.42	(23,764.66)	25,925.08	6,481.25	(19,443.83)	25,925.00
Ruiz Foods Incentive	-		2,170.00	2,170.00	_	6,510.00	6,510.00	26,040.00
Texas Turbines, Inc. Incentive	-		- '	-	7,457.38	-	(7,457.38)	-
US Aviation Group Incentives	<u> </u>		2,799.00	2,799.00	-	8,397.00	8,397.00	33,588.00
Subtotal one-time expenses	82,733.09) 6	8,408.51	(14,324.58)	104,632.97	205,225.50	100,592.53	820,902.00
Revenue (over) under								
before other non-budgeted items	33,834.30) (2	6,303.35)	60,137.65	271,272.09	(78,910.00)	350,182.09	(315,640.00)
Depreciation	9,165.29)	·	(9,165.29)	27,495.87	•	(27,495.87)	_
Revenue(over) under expenses	\$ 24,669.03	. \$ (2	6,303.35) \$	50,972.36 \$	243,776.22	\$ (78,910.00) \$	322,686.22 \$	(315,640.00)

DENISON DEVELOPMENT ALLIANCE

Selected Information
Substantially All Disclosures Required by Accounting Principles
Generally Accepted in the United States are Not Included
December 31, 2016

Note 1 - Organization and Business

Business and Industrial Corporation of Denison, Inc. is a component unit of the City of Denison, Texas, doing business as Denison Development Alliance. Their mission is to stimulate growth of the local economy by locating, inducing and assisting businesses making investment decisions.

Note 2 - Accounting Policies

The financial statements have been prepared on the accrual basis of accounting.

The preparation of financial statements requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

The basis of accounting used by the organization requires that fixed assets be capitalized and depreciated over their estimated useful lives, and that loan proceeds and repayments be reported as an increase in or reduction of a liability. The organization's budgeted revenues and expenses include loan proceeds as revenue and capital improvements and loan payments as expenses.

Investment Report Denison Development Alliance December 30, 2016

Bank/Money Market	Туре	Date Opened	Maturity Date	Current Yield	Beginning Balance	Accrued Interest	Ending Balance
American Bank Checking	Commercial Checking			0.000	\$244,755.20	\$0.00	\$143,282.34
American Bank of Texas	Money Market	10/27/03		0.150	\$1,443,673.65	\$165.66	\$1,443,839.31
American Bank of Texas	Deferred Comp Trust MM	10/01/11		0.150	\$295,873.83	\$33.94	\$295,873.83

Total \$1,882,995.48

October 2016 Total	\$1,936,828.02
November 2016 Total	\$1,984,268.74
December 2016 Total	\$1,882,995.48
January 2017 Total	
February 2017 Total	
March 2017 Total	
April 2017 Total	
May 2017 Total	
June 2017 Total	
July 2017 Total	
August 2017 Total	
September 2017 Total	

Tony Kaai, CEcD

President

400 · 4A Sales Tax Revenue

	2014/2015		I	2015/2016					2016/2017			Annual	
Date	Memo	Amount	Date	Memo	Amount		Ι.	Date	Memo	Amount	Difference		
							Ι.						
09/23/14	September	\$ 110,004.61	09/21/15	September	\$	109,408.44		09/20/16	September	\$ 123,027.32	\$	13,618.88	
10/27/14	October	\$ 109,964.86	10/20/15	October	\$	112,579.97		10/21/16	October	\$ 135,352.31	\$	22,772.34	
11/14/14	November	\$ 136,973.86	11/19/15	November	\$	145,108.38		11/28/16	November	\$ 162,960.47	\$	17,852.09	
12/23/14	December	\$ 128,575.42	12/02/15	December	\$	118,014.96		12/21/16	December	\$ 131,531.77	\$	13,516.81	
01/26/15	January	\$ 103,633.45	01/20/16	January	\$	108,636.35			January				
02/27/15	February	\$ 163,146.55	02/22/16	February	\$	155,624.88			February				
03/23/15	March	\$ 100,425.77	03/21/16	March	\$	110,058.49			March				
04/24/15	April	\$ 100,085.26	04/15/16	April	\$	107,656.27			April				
05/18/15	May	\$ 149,691.52	05/27/16	May	\$	143,863.19			May				
06/22/15	June	\$ 112,738.37	06/20/16	June	\$	119,444.26			June				
07/21/15	July	\$ 111,038.35	07/18/16	July	\$	114,018.14			July				
08/26/15	August	\$ 148,145.26	08/24/16	August	\$	162,934.29			August				
Total to Date	e Comparison	\$ 485,518.75	Total to Date	e Comparison	\$	485,111.75		Total to Date	Comparison	\$ 552,871.87			
2014/2015	Grand Total	\$ 1,474,423.28	2015/2016 G	Frand Total	\$	1,507,347.62		2016/2017 G	rand Total	\$ 552,871.87			
			l										

To Date Difference \$ 67,760.12